

Introducing Our New Yacht Consultancy Service in Collaboration with Benedetta Iovane

At **Novum Capital Partners SA**, we are excited to introduce our new Yacht Consultancy Service in collaboration with the expert, **Benedetta Iovane**. With her experience and expertise, Benedetta brings a fresh perspective to the yachting sector, offering tailored solutions for clients ranging from sale, purchase and chartering advice to yacht management.

Benedetta Iovane - Professional Profile:

With a solid background in civil engineering, Benedetta embarked on an extraordinary journey in the yacht management industry. Her career began at the prestigious RINA classification society, where she honed her skills as a marine inspector, specializing in the management of yachts up to 85 meters in length. Today, Benedetta offers her expertise in tailor made yacht consulting service in collaboration with Novum, providing clients with exceptional service and support.

The "The Luxury Yacht Lady" Brand:

In response to the challenges posed by the Covid pandemic, Benedetta capitalized on the opportunity to expand her horizons. Leveraging her online presence, she introduced "The Luxury Yacht Lady" brand across various social media platforms. Through this platform, Benedetta has cultivated solid relationships with international brokers and super yacht builders. Whether it's sales, purchases, or chartering transactions, Benedetta is able to provide a tailor-made service for the client.

Conclusion:

At Novum Capital Partners, we are proud to collaborate with Benedetta Iovane to offer this innovative yacht consultancy service to our clients. With her strong expertise, dedication, and passion for excellence, Benedetta continues to set new standards of service and satisfaction in the industry.



“

In my role, I will handle the buying and selling of yachts of their clients, offering strategic advice to optimize each transaction. I will also be available for yacht chartering, ensuring that clients can enjoy unforgettable sea voyages. Managing vessels and identifying shipyards for new constructions will be the other key aspects of my commitment, aiming to ensure the utmost satisfaction and comfort.

Benedetta Iovane

”